



99 Calvert Street  
 Harrison, NY 10528  
 914-777-6611 / 914-777-6723 Fax  
 support@osbee.com



**Segal Residence**

**Audio/Lighting System Upgrade Summary - Rev 3**

2/3/2026

Description	Proposal #	Revision #	Subtotal	Freight	Tax	Total
Crestron Audio Distribution Upgrade	PDB684	3	\$ 42,125.40	\$ 600.00	\$ 3,578.25	\$ 46,303.65
Crestron Lighting & Shading Systems Upgrade	PDB416	2	\$ 13,752.76	\$ 200.00	\$ 1,168.54	\$ 15,121.30
Master Bedroom AV Receiver Replacement	PVP196	2	\$ 4,077.00	\$ 100.00	\$ 349.82	\$ 4,526.82
System Monitoring & Remote Access Hardware	PDB414	1	\$ 1,089.00	\$ 50.00	\$ 95.39	\$ 1,234.39
Design, Engineering, & Project Management	PDB415	3	\$ 10,000.00	\$ -	\$ 837.50	\$ 10,837.50
<b>Subtotal</b>			\$ 71,044.16	\$ 950.00	\$ 6,029.50	\$ 78,023.66

Description	Amount
66% Deposit	\$ 51,495.62
90% Payment upon delivery of equipment	\$ 18,725.67
100% Payment upon completion of Project	\$ 7,802.37

Agreed \_\_\_\_\_ Date: \_\_\_\_\_



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Member

# Price Quote

PROPOSAL NO: PDB684  
DATE: Tuesday, January 6, 2026

**Bill To:**  
Segal Residence  
78 Carolyn Place  
Chappaqua, NY 10514

**Ship To:**  
Segal Residence  
78 Carolyn Place  
Chappaqua, NY 10514

Written By	Job Description	Deposit	Terms
David	Crestron Audio Distribution Upgrade – Rev 3	66 / 90 / 100%	
Qty.	Description	Unit Price	Amount
1	<b>Main Headend Equipment<sup>1</sup>:</b> <ul style="list-style-type: none"> <li>(1) Crestron CP4 – 4-Series Control Processor</li> <li>(1) Crestron PC-300 – Energy Monitoring Power Conditioner &amp; Controller</li> <li>(3) Netgear GS752TPP – 48 Port Gigabit Ethernet PoE+ Smart Switch (760W)</li> <li>(1) Netgear GSM4230P – 24x1G PoE+ 300W 2x1G and 4xSFP Managed Switch</li> </ul> <p><sup>1</sup> – Osbee assumes existing equipment is in proper working condition. Any required repairs or replacement will be billed accordingly.</p>	\$ 9,540.00	\$ 9,540.00
8	<b>Existing - On-Wall Touch Panels<sup>1</sup>:</b> <ul style="list-style-type: none"> <li>Crestron TSW-1050 – 10.1" Wall Mount Touch Screen               <ul style="list-style-type: none"> <li>(1) Gathering Area</li> <li>(1) Office</li> <li>(1) Dining Room</li> <li>(1) Living Room</li> <li>(1) Family Room</li> <li>(1) Master Bedroom</li> <li>(1) Master Bathroom</li> <li>(1) Dorm Room</li> </ul> </li> </ul> <p><sup>1</sup> – Osbee assumes existing equipment is in proper working condition. Any required repairs or replacement will be billed accordingly.</p>	\$ 0.00	\$ 0.00
1	<b>Table-Top Touch Panels<sup>2</sup>:</b> <ul style="list-style-type: none"> <li>Apple iPad Air 13" with iPort Connect Pro Case &amp; BaseStation               <ul style="list-style-type: none"> <li>Kitchen</li> </ul> </li> </ul>  <p><sup>2</sup> – Includes iPad Air 13" 128GB, Wi-Fi-Only in Space Gray. Docks available in black or white.</p>	\$ 1,399.00	\$ 1,399.00
1	<b>Audio Distribution Equipment:</b> <ul style="list-style-type: none"> <li>(1) Crestron DM-NAX-16AIN – Audio-over-IP Network Encoder with 16 Inputs</li> <li>(2) Crestron DM-NAX-8ZSA – 8 Zone Streaming Amplifier</li> <li>(1) Crestron DM-NAX-4ZSP – 4 Zone Streaming Preamplifier</li> </ul>	\$ 18,480.00	\$ 18,480.00
1	<b>Existing – Speakers Throughout<sup>3</sup>:</b> <p><sup>3</sup> – Osbee assumes existing speakers are in proper working condition. Any required repairs or replacement will be billed accordingly.</p>	\$ 0.00	\$ 0.00

1	<b>Wiring Infrastructure<sup>4</sup>:</b> <ul style="list-style-type: none"> <li>Osbee to utilize existing wiring infrastructure.</li> </ul> <p><sup>4</sup> – Osbee assumes existing wiring is in proper working condition. Additional wire may be required if wire is found to be damaged.</p>	\$ 0.00	\$ 0.00
1	<b>Rack Setup:</b> <ul style="list-style-type: none"> <li>(3) Existing 42U Rack System</li> <li>(3) Rack Accessories</li> </ul>	\$ 200.00	\$ 200.00
1	<b>Supplies:</b> <ul style="list-style-type: none"> <li>Screws, Zip Ties, Interconnect Cables, Heat Shrink &amp; Wire Labels, Connectors, etc.</li> </ul>	\$ 200.00	\$ 200.00
1	<b>Crestron Programming:</b> <ul style="list-style-type: none"> <li>Includes Programming of CP4 processor to control audio zones</li> </ul>	\$ 3,900.00	\$ 3,900.00
1	<b>Wire Verification<sup>5</sup>:</b> <ul style="list-style-type: none"> <li>Tag wires with appropriate label</li> <li>Tone and/or data test wires from field to head end</li> </ul> <p><sup>5</sup> – This section includes an estimated time that should be sufficient for the scope described above. If the estimated time is exceeded for reasons caused by the client, additional labor will be charged at Osbee Industries, Inc.'s prevailing labor rate. Likewise, credits will be given for any unused time at the completion of the project.</p>	\$ 1,000.00	\$ 1,000.00
1	<b>Installation Labor<sup>5</sup>:</b> <ul style="list-style-type: none"> <li>Remove all obsolete equipment from the racks</li> <li>Install the above-mentioned new components in the racks</li> <li>Setup new audio distribution system</li> <li>Wire components internally with custom length cables</li> <li>Neatly label all connections</li> <li>Set all IDs &amp; Update Firmware on all new devices</li> <li>Sort all wires and tag with heat shrink labels</li> <li>Troubleshoot and test system for optimal operation</li> </ul> <p><sup>5</sup> – This section includes an estimated time that should be sufficient for the scope described above. If the estimated time is exceeded for reasons caused by the client, additional labor will be charged at Osbee Industries, Inc.'s prevailing labor rate. Likewise, credits will be given for any unused time at the completion of the project.</p>	\$ 6,500.00	\$ 6,500.00

<b>SUBTOTAL</b>	<b>\$ 41,219.00</b>
Estimated US Tariffs <sup>6</sup>	\$ 906.40
Estimated Freight	\$ 600.00
Sales Tax (8.375%)	\$ 3,578.25
<b>TOTAL DUE</b>	<b>\$ 46,303.65</b>

By signing this agreement, both parties agree to abide by the terms set forth in this contract:

**Client:**

**Osbee Industries, Inc.:**

Signature: \_\_\_\_\_

Signature: \_\_\_\_\_

Print \_\_\_\_\_

Print: David L Raines - President

Date: \_\_\_\_\_

Date: \_\_\_\_\_



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Member

# Price Quote

PROPOSAL NO: PDB416  
DATE: Monday, January 5, 2026

**Bill To:**

Segal Residence  
78 Carolyn Place  
Chappaqua, NY 10514

**Ship To:**

Segal Residence  
78 Carolyn Place  
Chappaqua, NY 10514

Written By	Job Description	Deposit	Terms
David	Crestron Lighting Control & Shading Systems Upgrade - Rev 2	75 / 100%	
Qty.	Description	Unit Price	Amount
<b>Motorized Shades</b>			
1	<b>Crestron Motorized Wired Shades<sup>1</sup>:</b> <ul style="list-style-type: none"> <li>• (2) Blackout Shades               <ul style="list-style-type: none"> <li>○ (2) Leora's Bedroom</li> </ul> </li> </ul> <p><sup>1</sup> - Measurements based on existing conditions taken by Osbee Industries Inc. The above pricing includes CSF-BELLA-5100-0 fabric for Room-Darkening Shades, all on basic Ceiling/Wall Brackets. Pricing does not include any pockets, flaps, hangers or side channels. Pricing may vary based on actual size of shades, shade fabric selection, shade mounting hardware, and shade options. Based on the actual space available, the shade fabric selection, and shade options, multi-band shades listed above may need to be replaced by multiple shades.</p>	\$ 1,786.50	\$ 1,786.50
<b>Lighting Head End Equipment</b>			
1	<b>Crestron Equipment<sup>2</sup>:</b> <ul style="list-style-type: none"> <li>• (2) DIN-AP4-R - 4-Series DIN Rail Control System for Crestron Home OS</li> <li>• (2) DIN-PWS60 - DIN Rail 60-Watt Cresnet Power Supply</li> <li>• (1) DIN-CENCN-2-POE - Ethernet to Cresnet Network Bridge with PoE</li> </ul> <p><sup>2</sup> - Equipment based on existing Crestron program and lighting system.</p>	\$ 4,370.00	\$ 4,370.00
1	<b>Existing - Crestron Enclosures:</b> <ul style="list-style-type: none"> <li>• (1) CAEN-7X2 - Automation Enclosure, 7 modules high x 2 modules wide</li> <li>• (1) CAEN-2X1 - Automation Enclosure, 2 modules high x 1 module wide</li> </ul>	\$ 0.00	\$ 0.00
<b>Centralized Dimming Modules</b>			
1	<b>Existing - Crestron CLX-2DIMU8 - 8 Channel Universal Dimmer Module, 2 Feeds, 120V</b>	\$ 0.00	\$ 0.00
1	<b>Existing - Crestron CLT-2DIMU8 - Terminal Block for CLX-2DIMU8</b>	\$ 0.00	\$ 0.00
17	<b>Existing - Crestron CLX-2DIM8 - 8 Channel Dimmer Module, 2 Feeds, 120V</b>	\$ 0.00	\$ 0.00
17	<b>Existing - Crestron CLT-2DIM8 - Terminal Block for CLX-2DIM8</b>	\$ 0.00	\$ 0.00
3	<b>Existing - Crestron CLX-4HSW4 - 4 Channel High-Inrush Switch Module, 4 Feeds, 120V</b>	\$ 0.00	\$ 0.00
3	<b>Existing - Crestron CLT-4HSW4 - Terminal Block for CLX-4HSW4</b>	\$ 0.00	\$ 0.00

Lighting Controls			
67	<b>Existing – Crestron Cameo Keypad</b>	\$ 0.00	\$ 0.00
6	<b>Existing – Crestron Dual-Technology Occupancy Sensor with Cresnet</b>	\$ 0.00	\$ 0.00
1	<b>Wiring Infrastructure<sup>3</sup>:</b> <ul style="list-style-type: none"> <li>Osbee to utilize existing wiring infrastructure.</li> </ul> <p><sup>3</sup> – Osbee assumes existing wiring is in proper working condition. Additional wire may be required if wire is found to be damaged.</p>	\$ 0.00	\$ 0.00
1	<b>Supplies:</b> <ul style="list-style-type: none"> <li>Screws, Zip Ties, Interconnect Cables, Heat Shrink &amp; Wire Labels, Connectors, etc.</li> </ul>	\$ 250.00	\$ 250.00
1	<b>Lighting &amp; Shading System Programming:</b> <ul style="list-style-type: none"> <li>Includes extracting and transferring the Crestron program from the existing processor to the new processors</li> <li>Includes fixing any bugs that may occur due to processor upgrade</li> <li>Includes programming of the Crestron processor and keypad/s for control of the new shades</li> </ul>	\$ 3,600.00	\$ 3,600.00
1	<b>Installation Labor<sup>4</sup>:</b> <ul style="list-style-type: none"> <li>Remove existing processor</li> <li>Install new processors, power supplies and network bridge</li> <li>Install new motorized shade brackets on existing surface</li> <li>Install new blackout motorized shades</li> <li>Connect shades to shade power supplies and configure</li> <li>Set shade limits</li> <li>Upload Crestron program to processors</li> <li>Updating of CSI (Client System Information) and more</li> <li>Coordination of system requirements with parties involved</li> <li>Verify each load assigned to dimming modules inside enclosures</li> <li>Test &amp; Troubleshoot lighting &amp; shading system</li> </ul> <p><sup>4</sup> – This section includes an estimated time that should be sufficient for the scope described above. If the estimated time is exceeded for reasons caused by the client, additional labor will be charged at Osbee Industries, Inc.'s prevailing labor rate. Likewise, credits will be given for any unused time at the completion of the project.</p>	\$ 3,500.00	\$ 3,500.00
		<b>SUBTOTAL</b>	<b>\$ 13,506.50</b>
		Estimated US Tariffs <sup>5</sup>	\$ 246.26
		Estimated Freight <sup>6</sup>	\$ 200.00
		Sales Tax (8.375%)	\$ 1,168.54
		<b>TOTAL DUE</b>	<b>\$ 15,121.30</b>

<sup>6</sup>– Osbee is not responsible for the craning of oversize shades.

**NOTE: Osbee is providing control equipment for the lighting system only.  
All lighting fixtures and wiring must be provided and installed by others.  
Any required line-voltage wiring or connections to be provided and installed by client's electrician.  
Shade mounting surfaces must be prepared by Client's contractor.**



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# Price Quote

**PROPOSAL NO: PVP196**  
**DATE: Monday, January 5, 2026**

**Bill To:**

Segal Residence  
78 Carolyn Place  
Chappaqua, NY 10514

**Ship To:**

Segal Residence  
78 Carolyn Place  
Chappaqua, NY 10514

Written By	Job Description	Deposit	Terms
David	Master Bedroom AV Receiver Replacement – Rev 2	75 / 100%	
Qty.	Description	Unit Price	Amount
1	<b>Equipment:</b> <ul style="list-style-type: none"> <li>Osbee to replace defective Marantz SR6006 AV Receiver</li> <li>(1) Integra DRX-5.4 – 2-Channel Network AV Receiver + Rack Mount</li> <li>(1) Crestron CBL-8K-HD-6 – Certified HDMI 2.1 Cable, 48 Gbps, 6'</li> </ul>	\$ 2,525.00	\$ 2,525.00
1	<b>Supplies:</b> <ul style="list-style-type: none"> <li>Screws, Zip Ties, Interconnect Cables, Heat Shrink &amp; Wire Labels, Connectors, etc.</li> </ul>	\$ 50.00	\$ 50.00
1	<b>Crestron Programming:</b> <ul style="list-style-type: none"> <li>Includes programming adjustments to update the control module of the AV Receiver</li> </ul>	\$ 500.00	\$ 500.00
1	<b>Installation Labor<sup>1</sup>:</b> <ul style="list-style-type: none"> <li>Remove defective AV Receiver</li> <li>Install new AV Receiver and connect to AV System</li> <li>Test and troubleshoot system for optimal performance</li> <li>Includes Project Coordination &amp; system documentation updates</li> </ul> <p><sup>1</sup> – This section includes an estimated time that should be sufficient for the scope described above. If the estimated time is exceeded for reasons caused by the client, additional labor will be charged at Osbee Industries, Inc.'s prevailing labor rate. Likewise, credits will be given for any unused time at the completion of the project.</p>	\$ 1,000.00	\$ 1,000.00
<b>SUBTOTAL</b>			<b>\$ 4,075.00</b>
Estimated US Tariffs <sup>2</sup>			\$ 2.00
Estimated Freight			\$ 100.00
Sales Tax (8.375%)			\$ 349.82
<b>TOTAL DUE</b>			<b>\$ 4,526.82</b>

By signing this agreement, both parties agree to abide by the terms set forth in this contract:

**Client:**

**Osbee Industries, Inc.:**

Signature: \_\_\_\_\_

Signature: \_\_\_\_\_

Print \_\_\_\_\_

Print: David L Raines - President

Date: \_\_\_\_\_

Date: \_\_\_\_\_



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# Price Quote

**PROPOSAL NO: PDB414**  
**DATE: Thursday, September 18, 2025**

**Bill To:**

Segal Residence  
78 Carolyn Place  
Chappaqua, NY 10514

**Ship To:**

Segal Residence  
78 Carolyn Place  
Chappaqua, NY 10514

Written By	Job Description	Deposit	Terms
David	System Monitoring & Remote Access Hardware – Rev 1	66 / 90 / 100%	

Qty.	Description	Unit Price	Amount
1	<p><b>Windows PC for Remote Monitoring &amp; Access:</b></p> <ul style="list-style-type: none"> <li>Allows for a secure connection for Osbee technical staff to troubleshoot, upload changes and administer your system.</li> <li>Monthly cost for the secure remote software which runs on the computer will be billed by Osbee for cloud service at a rate of \$49 per month after the first year. By allowing remote access, Osbee is able to quickly troubleshoot and resolve issues, avoiding costly onsite visits.<sup>1</sup></li> <li>Includes an additional Ethernet adaptor and Wi-Fi Adaptor for VLAN Networks.</li> <li>5-Year Lifespan on Hardware</li> </ul> 	\$ 950.00	\$ 950.00

<sup>1</sup> – Should a Maintenance Agreement be signed, the costs will be included in the agreement.

1	<p><b>Advanced Monitoring Appliance:</b></p> <ul style="list-style-type: none"> <li>Monitors all devices on the Wi-Fi and Ethernet network and notifies Osbee if critical devices disconnect from that network.</li> <li>Monitors internet connection speed.</li> <li>Provides Osbee technicians with statistics on devices and their performance.</li> <li>Continuous monitoring for open ports on devices potentially causing vulnerabilities on the network.</li> <li>Includes 1 year of monitoring service from cloud &amp; live Osbee representative reviewing daily logs from device.</li> <li>Monthly Cost will be billed by Osbee for cloud service at a rate of \$99 per month after the first year.<sup>1</sup></li> <li>5-Year Lifespan on Hardware</li> </ul>	\$ 139.00	\$ 139.00
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<sup>1</sup> – Should a Maintenance Agreement be signed, the costs will be included in the agreement.

SUBTOTAL	\$	1,089.00
Estimated Freight	\$	50.00
Sales Tax (8.375%)	\$	95.39
<b>TOTAL DUE</b>	<b>\$</b>	<b>1,234.39</b>

I hereby agree with the cost of monthly services beyond the first year of installation.  
I authorized my credit card to be charged automatically.

By signing this agreement, both parties agree to abide by the terms set forth in this contract:

**Client:**

**Osbee Industries, Inc.:**

Signature: \_\_\_\_\_

Signature: \_\_\_\_\_

Print \_\_\_\_\_

Print: David L Raines - President

Date: \_\_\_\_\_

Date: \_\_\_\_\_

**Tariff & Government-Imposed Cost Adjustments**

In the event that the U.S. government imposes new tariffs, duties, or other regulatory costs on imported goods that impact the pricing of electronic components and materials essential to this project, Osbee reserves the right to adjust pricing accordingly. If such changes occur after the execution of this agreement, Osbee will issue a formal change order reflecting the increased costs. This change order must be approved before work can proceed.



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# Price Quote

**PROPOSAL NO: PDB415**  
**DATE: Tuesday, January 6, 2026**

**Bill To:**  
Segal Residence  
78 Carolyn Place  
Chappaqua, NY 10514

**Ship To:**  
Segal Residence  
78 Carolyn Place  
Chappaqua, NY 10514

Written By	Job Description	Deposit	Terms
David	Design, Engineering, & Project Management – Rev 3	66 / 90 / 100%	
Qty.	Description	Unit Price	Amount
1	<b>Design, Engineering, &amp; Project Management:</b> <ul style="list-style-type: none"> <li>• Includes, but is not limited to, the following labor:               <ul style="list-style-type: none"> <li>○ Updating of CSI (Client System Information) and more</li> <li>○ Coordination of system requirements with parties involved</li> <li>○ Assign a project manager to oversee, report progress, &amp; answer questions</li> <li>○ Regular site meetings</li> <li>○ Supervision of new equipment installation inside existing racks</li> </ul> </li> <li>• Includes fixed price for the system included in the base contract. Design changes instituted by the client, designer, or other trades requiring a change to the contracted system may result in a change order that includes additional design, engineering, &amp; project management charges.</li> </ul>	\$ 10,000.00	\$ 10,000.00
<b>SUBTOTAL</b>			<b>\$ 10,000.00</b>
Sales Tax (8.375%)			\$ 837.50
<b>TOTAL DUE</b>			<b>\$ 10,837.50</b>

By signing this agreement, both parties agree to abide by the terms set forth in this contract:

**Client:**  
Signature: \_\_\_\_\_  
Print: \_\_\_\_\_  
Date: \_\_\_\_\_

**Osbee Industries, Inc.:**  
Signature: \_\_\_\_\_  
Print: David L Raines - President  
Date: \_\_\_\_\_