



Segal Residence

4K Systems Upgrade Summary - Rev 3

1/30/2026

Description	Proposal #	Subtotal	Freight	Tax	Total
Crestron Video Distribution 4K Upgrade	PDB412	\$ 65,354.88	\$ 1,050.00	\$ 5,561.41	\$ 71,966.29
Local TV Systems Upgrade	PDB413	\$ 9,203.98	\$ 300.00	\$ 795.96	\$ 10,299.94
Design, Engineering, & Project Management	PDB685	\$ 6,000.00	-	\$ 502.50	\$ 6,502.50
<b>Subtotal</b>		<b>\$ 80,558.86</b>	<b>\$ 1,350.00</b>	<b>\$ 6,859.87</b>	<b>\$ 88,768.73</b>

Description	Amount
66% Deposit	\$ 58,587.36
90% Payment upon delivery of equipment	\$ 21,304.50
100% Payment upon completion of Project	\$ 8,876.87

Agreed \_\_\_\_\_

Date: \_\_\_\_\_



99 Calvert Street  
Harrison, NY 10528  
914.777.6611 / 914.777.6723 Fax



Member

# Price Quote

PROPOSAL NO: PDB412  
DATE: Tuesday, January 6, 2026

**Bill To:**

Segal Residence  
78 Carolyn Place  
Chappaqua, NY 10514

**Ship To:**

Segal Residence  
78 Carolyn Place  
Chappaqua, NY 10514

Written By	Job Description	Deposit	Terms
David	Crestron Video Distribution 4K Upgrade – Rev 3	66 / 90 / 100%	
Qty.	Description	Unit Price	Amount
1	<b>Video Distribution Equipment:</b> <ul style="list-style-type: none"> <li>• (1) Netgear GSM4248PX Managed Network Switch</li> <li>• (8) Crestron DM-NVX-363 – DM NVX 4K60 4:4:4 HDR Network AV Encoder/Decoder Box with Downmixing and Dante Audio               <ul style="list-style-type: none"> <li>○ (1) Cable Box (His)</li> <li>○ (1) Cable Box (Hers)</li> <li>○ (1) Cable Box (Guest)</li> <li>○ (1) Apple TV (Main)</li> <li>○ (1) Apple TV (Guest)</li> <li>○ (1) Global Blu-ray Player</li> <li>○ (1) Global HDMI Input Media Room</li> <li>○ (1) Plex Server Raspberry Pi (Input with USB Routing for Control)</li> </ul> </li> <li>• (8) Crestron CBL-8K-HD-6 – Certified HDMI 2.1 Cable, 48 Gbps, 6'</li> </ul>	\$ 27,380.00	\$ 27,380.00
5	<b>Crestron HR-150 Remote Control:</b> <ul style="list-style-type: none"> <li>• Handheld Remote Locations:               <ul style="list-style-type: none"> <li>○ (1) Playroom (Video Zone)</li> <li>○ (1) Family Room (Video Zone)</li> <li>○ (1) Master Bedroom (Video Zone)</li> <li>○ (1) Guest Room (Video Zone)</li> <li>○ (1) Office (New Video Zone)</li> </ul> </li> </ul>	\$ 482.00	\$ 2,410.00
4	<b>Crestron CEN-GW1 Universal Wireless Gateway<sup>1</sup>:</b> <ul style="list-style-type: none"> <li>• To replace existing gateways</li> </ul> <p><sup>1</sup> – Additional gateway(s) may be required if coverage is not adequate.</p>	\$ 660.00	\$ 2,640.00
1	<b>Crestron NVX Room-Boxes:</b> <ul style="list-style-type: none"> <li>• (6) Crestron DM-NVX-D30 – DM NVX 4K60 4:4:4 HDR Network AV Decoder               <ul style="list-style-type: none"> <li>○ (1) Playroom (TV)</li> <li>○ (1) Family Room (TV)</li> <li>○ (1) Master Bedroom (TV)</li> <li>○ (1) Guest Room (TV)</li> <li>○ (1) Basement Office (TV) – New Destination</li> <li>○ (1) Media Room (Projector)</li> </ul> </li> <li>• (3) Crestron DM-NVX-363 – DM NVX 4K60 4:4:4 HDR Network AV Encoder/Decoder Box with Downmixing and Dante Audio               <ul style="list-style-type: none"> <li>○ (1) Family Room (AV Receiver)</li> <li>○ (1) Master Bedroom (AV Receiver)</li> <li>○ (1) Media Room (AV Receiver)</li> </ul> </li> <li>• (3) HD Furry HDCP Converter (Media Room &amp; Master Bedroom)</li> </ul>	\$ 18,696.00	\$ 18,696.00



Video Sources			
3	<b>Service Provider Cable Box:</b> • Global Sources to be located in the Head End equipment rack	\$ 0.00	\$ 0.00
2	<b>Apple TV 4K, Wi-Fi &amp; Ethernet:</b> • Global Sources to be located in the Head End equipment rack	\$ 149.00	\$ 298.00
1	<b>Client Provided Blu-ray Player:</b> • Global Sources to be located in the Head End equipment rack	\$ 0.00	\$ 0.00
1	<b>Client Provided Raspberry Pi Mini PC for Plex Server:</b> • Global Sources to be located in the Head End equipment rack	\$ 0.00	\$ 0.00
1	<b>Global HDMI Input from Media Room:</b> • Global Source to be located in the Media Room	\$ 0.00	\$ 0.00
1	<b>Wiring Infrastructure<sup>1</sup>:</b> • Osbee to utilize existing wiring infrastructure.  <sup>1</sup> – Osbee assumes existing wiring is in proper working condition. Additional wire may be required if wire is found to be damaged.	\$ 0.00	\$ 0.00
1	<b>Rack Setup:</b> • (3) Existing 42U Rack System • (3) Rack Accessories	\$ 400.00	\$ 400.00
1	<b>Supplies:</b> • Screws, Zip Ties, Interconnect Cables, Heat Shrink & Wire Labels, Connectors, etc.	\$ 250.00	\$ 250.00
1	<b>Crestron Programming:</b> • Includes Programming of CP4 processor & handheld remotes to control video zones	\$ 4,500.00	\$ 4,500.00
1	<b>Wire Verification<sup>2</sup>:</b> • Tag wires with appropriate label • Tone and/or data test wires from field to head end  <sup>2</sup> – This section includes an estimated time that should be sufficient for the scope described above. If the estimated time is exceeded for reasons caused by the client, additional labor will be charged at Osbee Industries, Inc.'s prevailing labor rate. Likewise, credits will be given for any unused time at the completion of the project.	\$ 1,000.00	\$ 1,000.00
1	<b>Installation Labor<sup>2</sup>:</b> • Remove all obsolete equipment from the racks • Install the above-mentioned new components in the racks • Setup new video distribution system • Wire components internally with custom length cables • Neatly label all connections • Set all IDs & Update Firmware on all new devices • Sort all wires and tag with heat shrink labels • Troubleshoot and test system for optimal operation  <sup>2</sup> – This section includes an estimated time that should be sufficient for the scope described above. If the estimated time is exceeded for reasons caused by the client, additional labor will be charged at Osbee Industries, Inc.'s prevailing labor rate. Likewise, credits will be given for any unused time at the completion of the project.	\$ 6,000.00	\$ 6,000.00

SUBTOTAL	\$ 63,574.00
Estimated US Tariffs <sup>3</sup>	\$ 1,780.88
Estimated Freight	\$ 1,050.00
Sales Tax (8.375%)	\$ 5,561.41
<b>TOTAL DUE</b>	<b>\$ 71,966.29</b>



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CUSTOM  
ELECTRONIC  
DESIGN &  
INSTALLATION  
ASSOCIATION

Member

# Price Quote

PROPOSAL NO: PDB413  
DATE: Tuesday, January 6, 2026

**Bill To:**

Segal Residence  
78 Carolyn Place  
Chappaqua, NY 10514

**Ship To:**

Segal Residence  
78 Carolyn Place  
Chappaqua, NY 10514

Written By	Job Description	Deposit	Terms
David	Local TV Systems Upgrade – Rev 3	66 / 90 / 100%	
Qty.	Description	Unit Price	Amount
	<b>Playroom</b>		
1	<b>Allowance – LG OLED48C5PUA 48" OLED evo C5 Series TV<sup>1</sup>:</b>  <i><sup>1</sup> – Final TV models to be selected at a later date. Final invoice will include revised TV pricing based on pricing at the time of purchase.</i>	\$ 1,399.99	\$ 1,399.99
1	<b>Equipment:</b> <ul style="list-style-type: none"> <li>Control via Crestron remote or Client iOS device</li> <li>(1) Existing TV Wall Mount</li> <li>(1) Crestron CBL-8K-HD-6 – Certified HDMI 2.1 Cable, 48 Gbps, 6'</li> </ul>	\$ 50.00	\$ 50.00
1	<b>Supplies:</b> <ul style="list-style-type: none"> <li>Screws, Zip Ties, Interconnect Cables, Heat Shrink &amp; Wire Labels, Connectors, etc.</li> </ul>	\$ 50.00	\$ 50.00
1	<b>Installation Labor<sup>2</sup>:</b> <ul style="list-style-type: none"> <li>Remove existing TV</li> <li>Install new TV</li> <li>Install Crestron Room-Box behind the TV</li> <li>Connect TV to Crestron System</li> <li>Test system</li> </ul> <i><sup>2</sup> – This section includes an estimated time that should be sufficient for the scope described above. If the estimated time is exceeded for reasons caused by the client, additional labor will be charged at Osbee Industries, Inc.'s prevailing labor rate. Likewise, credits will be given for any unused time at the completion of the project.</i>	\$ 1,000.00	\$ 1,000.00

<b>Family Room</b>			
1	<b>Existing – Sony Bravia 8 65" OLED 4K HDR TV (K-65XR80)<sup>3</sup>:</b>  <sup>3</sup> – Osbee assumes existing equipment is in proper working condition. Any required repairs or replacement will be billed accordingly.	\$ 0.00	\$ 0.00
1	<b>Equipment:</b> <ul style="list-style-type: none"> <li>• Control via Crestron remote or Client iOS device</li> <li>• (1) Crestron CBL-8K-HD-6 – Certified HDMI 2.1 Cable, 48 Gbps, 6'</li> </ul>	\$ 50.00	\$ 50.00
1	<b>Audio Equipment:</b> <ul style="list-style-type: none"> <li>• (1) Integra DRX-5.4 – 9.2-Channel AV Receiver</li> </ul>	\$ 2,475.00	\$ 2,475.00
1	<b>Supplies:</b> <ul style="list-style-type: none"> <li>• Screws, Zip Ties, Interconnect Cables, Heat Shrink &amp; Wire Labels, Connectors, etc.</li> </ul>	\$ 50.00	\$ 50.00
1	<b>Installation Labor<sup>2</sup>:</b> <ul style="list-style-type: none"> <li>• Remove existing obsolete equipment</li> <li>• Install Crestron Room-Box behind the TV</li> <li>• Install &amp; Wire new AV Receiver</li> <li>• Connect TV &amp; AV Receiver to Crestron System</li> <li>• Test system</li> </ul> <sup>2</sup> – This section includes an estimated time that should be sufficient for the scope described above. If the estimated time is exceeded for reasons caused by the client, additional labor will be charged at Osbee Industries, Inc.'s prevailing labor rate. Likewise, credits will be given for any unused time at the completion of the project.	\$ 750.00	\$ 750.00
<b>Master Bedroom</b>			
1	<b>Existing – Séura 55" 1080p TV with 54.5" W x 33.31" H Mirror</b>  <sup>1</sup> – Final TV models to be selected at a later date. Final invoice will include revised TV pricing based on pricing at the time of purchase.	\$ 0.00	\$ 0.00
1	<b>Equipment:</b> <ul style="list-style-type: none"> <li>• Control via Crestron remote or Client iOS device</li> <li>• Existing – Integra DRX-5.4 Network AV Receiver</li> <li>• (2) Crestron Certified 4K HDMI Cable</li> </ul>	\$ 100.00	\$ 100.00
1	<b>Supplies:</b> <ul style="list-style-type: none"> <li>• Screws, Zip Ties, Interconnect Cables, Heat Shrink &amp; Wire Labels, Connectors, etc.</li> </ul>	\$ 50.00	\$ 50.00
1	<b>Installation Labor<sup>2</sup>:</b> <ul style="list-style-type: none"> <li>• Install Crestron Room-Box and HD Fury at TV location</li> <li>• Connect TV to Crestron System</li> <li>• Test system</li> </ul> <sup>2</sup> – This section includes an estimated time that should be sufficient for the scope described above. If the estimated time is exceeded for reasons caused by the client, additional labor will be charged at Osbee Industries, Inc.'s prevailing labor rate. Likewise, credits will be given for any unused time at the completion of the project.	\$ 500.00	\$ 500.00

Guest Room			
1	<b>Allowance – LG OLED48C5PUA 48" OLED evo C5 Series TV<sup>1</sup>:</b> <i><sup>1</sup> – Final TV models to be selected at a later date. Final invoice will include revised TV pricing based on pricing at the time of purchase.</i>	\$ 1,399.99	\$ 1,399.99
1	<b>Equipment:</b> <ul style="list-style-type: none"> <li>Control via Crestron remote or Client iOS device</li> <li>(1) Peerless SUF660 – TV Flat Wall Mount</li> <li>(1) Crestron CBL-8K-HD-6 – Certified HDMI 2.1 Cable, 48 Gbps, 6'</li> </ul>	\$ 269.00	\$ 269.00
1	<b>Supplies:</b> <ul style="list-style-type: none"> <li>Screws, Zip Ties, Interconnect Cables, Heat Shrink &amp; Wire Labels, Connectors, etc.</li> </ul>	\$ 50.00	\$ 50.00
1	<b>Installation Labor<sup>2</sup>:</b> <ul style="list-style-type: none"> <li>Remove existing TV &amp; TV Mount</li> <li>Install new TV Mount &amp; TV</li> <li>Install Crestron Room-Box behind the TV</li> <li>Connect TV to Crestron System</li> <li>Test system</li> </ul> <i><sup>2</sup> – This section includes an estimated time that should be sufficient for the scope described above. If the estimated time is exceeded for reasons caused by the client, additional labor will be charged at Osbee Industries, Inc.'s prevailing labor rate. Likewise, credits will be given for any unused time at the completion of the project.</i>	\$ 1,000.00	\$ 1,000.00
		<b>SUBTOTAL</b>	<b>\$ 9,193.98</b>
		Estimated US Tariffs <sup>4</sup>	\$ 10.00
		Estimated Freight	\$ 300.00
		Sales Tax (8.375%)	\$ 795.96
		<b>TOTAL DUE</b>	<b>\$ 10,299.94</b>

By signing this agreement, both parties agree to abide by the terms set forth in this contract:

**Client:**

**Osbee Industries, Inc.:**

Signature: \_\_\_\_\_

Signature: \_\_\_\_\_

Print \_\_\_\_\_

Print: David L Raines - President

Date: \_\_\_\_\_

Date: \_\_\_\_\_

**<sup>4</sup>Tariff & Government-Imposed Cost Adjustments**

In the event that the U.S. government imposes new tariffs, duties, or other regulatory costs on imported goods that impact the pricing of electronic components and materials essential to this project, Osbee reserves the right to adjust pricing accordingly. If such changes occur after the execution of this agreement, Osbee will issue a formal change order reflecting the increased costs. This change order must be approved before work can proceed.



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CUSTOM  
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Member

# Price Quote

**PROPOSAL NO: PDB685**  
**DATE: Tuesday, January 6, 2026**

**Bill To:**

Segal Residence  
78 Carolyn Place  
Chappaqua, NY 10514

**Ship To:**

Segal Residence  
78 Carolyn Place  
Chappaqua, NY 10514

Written By	Job Description	Deposit	Terms
David	Design, Engineering, & Project Management – Rev 3	66 / 90 / 100%	
Qty.	Description	Unit Price	Amount
1	<b>Design, Engineering, &amp; Project Management:</b> <ul style="list-style-type: none"> <li>• Includes, but is not limited to, the following labor:               <ul style="list-style-type: none"> <li>○ Updating of CSI (Client System Information) and more</li> <li>○ Coordination of system requirements with parties involved</li> <li>○ Assign a project manager to oversee, report progress, &amp; answer questions</li> <li>○ Regular site meetings</li> <li>○ Supervision of new equipment installation inside existing racks</li> </ul> </li> <li>• Includes fixed price for the system included in the base contract. Design changes instituted by the client, designer, or other trades requiring a change to the contracted system may result in a change order that includes additional design, engineering, &amp; project management charges.</li> </ul>	\$ 6,000.00	\$ 6,000.00
<b>SUBTOTAL</b>			<b>\$ 6,000.00</b>
Sales Tax (8.375%)			<b>\$ 502.50</b>
<b>TOTAL DUE</b>			<b>\$ 6,502.50</b>

By signing this agreement, both parties agree to abide by the terms set forth in this contract:

**Client:**

**Osbee Industries, Inc.:**

Signature: \_\_\_\_\_

Signature: \_\_\_\_\_

Print: \_\_\_\_\_

Print: David L Raines - President

Date: \_\_\_\_\_

Date: \_\_\_\_\_

